



Buyers could be regaining upper hand

Source: Curbed

Slow sales and supply spikes over the past two months have triggered speculation that home prices have finally hit a wall on the West Coast.

[READ MORE](#)

Debt-to-income levels prompt more mortgage denials

Source: REALTOR® Magazine

Poor credit history no longer the number one obstacle for mortgage applicants and nearly one in ten hopeful borrowers were turned away in 2017, CoreLogic finds.

[READ MORE](#)



Build your business with us.
Sanctuary Village in Newark

[Learn How →](#)



Built on Relationships

California cities top list of areas where it's cheaper to rent than buy

Source: Forbes

Five of the top ten U.S. cities with the biggest gap between monthly rent and mortgage payments are in California, according to data from the Urban Institute.

READ MORE

GOTTA REPRESENT IN THE HALLS OF GOVERNMENT!

The REALTOR® Action Fund (RAF) raises money to advance the goals of our REALTOR® PACs. [Click here](#) to make an online donation

Want to remove the 'moving penalty'? Vote yes on Prop 5.

Source: The Sacramento Bee

Empty-nesters wishing to downsize, move closer to their families and free up much-needed housing stock are being prevented for fear of facing an astronomical increase in property taxes. This November election is your chance to change that, writes C.A.R. President Steve White.

READ MORE

DON'T JUST READ IT...USE IT!

The Center for California Real Estate (CCRE) is your new C.A.R. resource for thought-provoking content to turn insights into action. [Learn more >](#)

Homebuilder sentiment improves

Source: CNBC

Monthly sentiment survey from the National Association of Home Builders rises one point in October as lumber prices fall.

[READ MORE](#)

Mortgage rate dips 5 basis points

Source: Market Watch

30-year fixed-rate mortgage averaged 4.85 percent in the October 18 week after reaching a seven-year high earlier in the month, Freddie Mac reports.

[READ MORE](#)

This message was sent to %%email%%. Visit your [subscription management page](#) to unsubscribe or modify your email communication preferences. To update the email address to which this newsletter is sent, please contact your local association.

Advertising Inquiries: learn how you can [advertise in this email newsletter](#).

For permission to reprint content from this mailing, please complete this [request form](#).

Copyright © %%current_year_YYYY%%, All rights reserved.